M°MEDIAVINE

CONTENT CHALLENGE WORKBOOK

Optimize your top content to get the most possible revenue every day of the year

RESOURCES

Here's a list of our top optimization resources from our blog posts, help guides, videos and more. All of these can help with pagespeed, SEO and RPM, because everything we do with ads is done with search engines at top of mind.

RPM CHALLENGE

Our three-part challenge to help you optimize your posts for better RPM and SEO. We recommend taking it at least once per quarter to help you maximize your earnings.

- Week 1 Identifying Posts to Optimize
- Week 2 Optimizing Your Posts
- Week 3 Sharing Your
 Work and Tracking Growth

SEO BEST PRACTICES

- The Ultimate Easy SEO Checklist
- Mediavine Guide to SEO Best Practices
- How to Choose the Right Keyword for You
- Improving Rankings with Google Search Console

SEO & ADS

- Ads & SEO: Can They Co-Exist?
- Mediavine Script Wrapper 2.0
- Lazy Loading Ads: Why Mediavine Ads Load 200% Faster

OPTIMIZING

- Mediavine Guide to
 Optimizing Content
 for Better SEO and Ad
 Performance
- Optimizing Your Most Valuable Content for Better RPM and SEO
- Improve RPM and SEO with Headings
- Increase Font Size and SEO and RPM Along With It
- Word Count: Why More is More for SEO and Ad Revenue Alike
- Get Your Site Ready for Q1

PAGE SPEED

- Why Page Speed Matters
- Optimize Ads for Mobile Pagespeed
- Optimize Ads for Desktop Pagespeed
- Scroll to Play Video Player
- Lazy Loaded Video Player
- Optimize Images with Short Pixel
- How to Do a Plugin Self Audit

VIDEOS

- Go For Teal Series
- Unlocking RPM
- SEO Tips & Tricks
- Sizzlin' SEO
- Growing Your Traffic
- Theory of Content Live! episode
- Harnessing SEO Without Losing Your Mind

CREATE BY MEDIAVINE

Our WordPress plugin <u>Create</u> is built with SEO in mind. Add printable recipe cards, how-to craft cards and lists that are marked up with Schema that search engines love to use for rich results.

THEORY OF CONTENT PODCAST

Mediavine's co-founder
Amber Bracegirdle is a cohost of the <u>Theory of Content</u>
podcast, along with Joshua
Unseth, the in-house director
of marketing for Alarm Grid.
Together they discuss how
they go about thinking about
making content.

DATE:

SITE CHECKLIST

MORII E SITE

The way your content is formatted and how fast it runs can affect how your ads perform. Making some tweaks to your website can improve performance, so do a quick run-through of your posts to make sure your ads perform the absolute best.

Get a longer workbook at mediavine.com/tastemaker19!

| DATE: | |
|-------|--|
| | |

GOOGLE ANALYTICS AUDIT

Take a look at your most popular seasonal posts last year. Why? Because it's safe to assume that they'll perform well again this year. Check out the traffic, where it's coming from, what device readers are reading on and make a plan of action.

| QUA | ARTER: Q1 Q2 G | 3 Q4 MO | NTH: | | _ YEAR: |
|-----|----------------|---------|----------|--|---|
| # | POST TITLE | SOURCE | % MOBILE | STATS: | TO DO |
| 1 | | | | Word count: Image count: Video:_ Other: | ☐ Recipe/craft card☐ Pinnable image |
| 2 | | | | Word count: Image count: Video: Other: | ☐ Recipe/craft card☐ Pinnable image |
| 3 | | | | Word count: Image count: Video: Other: | ☐ Optimize for ads ☐ Recipe/craft card ☐ Pinnable image |
| 4 | | | | Word count: Image count: Video: Other: | ☐ Recipe/craft card☐ Pinnable image |
| 5 | | | | Word count: Image count: Video: Other: | ☐ Recipe/craft card☐ Pinnable image |
| 6 | | | | Word count: Image count: Video: Other: | ☐ Recipe/craft card ☐ Pinnable image |
| 7 | | | | Word count: Image count: Video: Other: | ☐ Recipe/craft card☐ Pinnable image |
| 8 | | | | Word count: Image count: Video: Other: | 🗖 Recipe/craft card |
| 9 | | | | Word count: Image count: Video: Other: | ☐ Recipe/craft card☐ Pinnable image |
| 10 | | | | Word count: Image count: Video: | ☐ Recipe/craft card |

AD OPTIMIZATIONS

DATE:

BLOG POST CHECKLIST

The way your content is formatted and how fast it runs can affect how your ads perform. Making some tweaks to your website can improve performance, so do a quick run-through of your posts to make sure your ads perform the absolute best.

| | Are paragraphs broken up into chunks of 1-3 sentences? |
|----|--|
| | Is the post at least 300 words long? |
| | Are there lots of long, vertical images? |
| | Is the "focus" of the post at the end? (Recipe, video, instructions, etc.) |
| | Are you utilizing a recipe or craft card? (For food & DIY posts) |
| | Do you have a video embedded in the post? |
| | Are ads displaying well? (Use ?test=houseads) |
| | |
| SE | EO |
| | Is the keyword present in the post title? |
| | Did you use the keyword in the first sentence? |
| | Have you included the keyword in alt titles and image descriptions? |
| | Have you linked around to your own site content, on the keyword, at least twice? |
| | Have you linked out to another site, on the keyword, at least twice? |
| | Are all links hyperlinked on the keyword? (e.g. cornbread muffins, not click here) |
| | Have you answered some questions in the post? |
| | Is your content organized well with easy-to-read headings? |
| | Have you linked to this post in all of your other relevant or related content? |
| | Do you have a numbered list or a bulleted list included as part of your post? |
| | |
| 01 | THER |
| | Have you included affiliate links? |
| | |

| | | , | ammato | |
|---|---|---|------------|---|
| _ | _ | | | _ |

SITE HEALTH

MEDIAVINE INCOME AUDIT

If you are monetizing with Mediavine, take a look at your ad settings in your dashboard. Is your site set up to earn well next quarter? Use the chart below to track where your site is today, what your goals are and how you perform over the next 3 months.

| SITE HEALTH | TODAY | GOAL | TO DO | COMPLETED |
|--|-------|------|-------|-----------|
| Sticky Sidebar Ad Score | | | | |
| Mobile In-Content Ads Score | | | | |
| Desktop In-Content Ads Score | | | | |
| Privacy Policy Score | | | | |
| Ads.txt Score | | | | |
| AD SETTINGS | | | | |
| Ad Frequency - Desktop % | | | | |
| Ad Frequency - Mobile % | | | | |
| Ad Density - Desktop | | | | |
| Ad Density - Mobile | | | | |
| Ad Limit - Desktop | | | | |
| Ad Limit - Mobile | | | | |
| Mobile Adhesion | | | | |
| Desktop Adhesion | | | | |
| Tablet Adhesion | | | | |
| Featured Video | | | | |
| Mobile Video Adhesion | | | | |
| Sticky Video Player | | | | |
| Leaderboard | | | | |
| Opt Outs | | | | |
| Ads Disabled In Any Top Posts? (Check Incognito Or With ?Test=Houseads At The End) | | | | |

DATE:

SOCIAL MEDIA CHECKLIST

Get your posts ready to share and be shared! Go through all of the posts you otimized and make a social media sharing plan to help you send your work out into the world.

| PI | NTEREST |
|----|--|
| | Create vertical (2:3 ratio) pins for Pinterest for any post without one. |
| | Write social posts with good keywords. |
| | Pin your posts to relevant boards, or use a scheduling tool. |
| | |
| IN | STAGRAM |
| | Research relevant hashtags on Instagram. |
| | Write a like-worthy caption. |
| | Crop images to a square, then save them to your phone or scheduling tool. |
| | Respond to comments. |
| | |
| FA | ACEBOOK & TWITTER |
| | Write social posts with good keywords. |
| | Tag any relevant accounts if you're discussing them. |
| | Schedule posts with eye-catching images. |
| | Respond to comments and mentions. |
| | |
| Y | DUTUBE |
| | Upload any videos you have created to your YouTube channel, if you have one. |
| | Write a keyword-friendly description. |
| | Add a custom thumbnail image. |
| | Respond to comments. |
| | |
| EN | MAIL NEWSLETTER |
| | Resize pictures as needed for your newsletter. |
| | Schedule newsletters including your newly updated posts. |

| DATE: | |
|-------|--|
| | |

SOCIAL MEDIA PLANNING

Now that you've revamped your top-performing posts, it's time to share them! Make a plan to share your work on all your relevant social channels throughout the next quarter.

| IDEA | DATE | TO DO | DONE |
|------|------|-------|---|
| | | | ☐ Drafted☐ Images☐ Scheduled☐ Posted☐ |
| | | | ☐ Drafted ☐ Images ☐ Scheduled ☐ Posted |
| | | | ☐ Drafted ☐ Images ☐ Scheduled ☐ Posted |
| | | | ☐ Drafted ☐ Images ☐ Scheduled ☐ Posted |
| | | | ☐ Drafted ☐ Images ☐ Scheduled ☐ Posted |
| | | | ☐ Drafted ☐ Images ☐ Scheduled ☐ Posted |
| | | | ☐ Drafted ☐ Images ☐ Scheduled ☐ Posted |
| | | | ☐ Drafted ☐ Images ☐ Scheduled ☐ Posted |
| | | | ☐ Drafted ☐ Images ☐ Scheduled ☐ Posted |
| | | | ☐ Drafted☐ Images☐ Scheduled☐ Posted☐ |

POST GROWTH TRACKING

Track your analytics, social growth and search ranking (use Google Search Console or a third-party tool like SEMrush) and compare to last year, if possible, to see how far you've come!

| | MONTH | | MONTH | | | MONTH | |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| | LAST YEAR | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR | THIS YEAR | |
| ESSIONS | | | | | | | |
| AGEVIEWS | | | | | | | |
| SERS | | | | | | | |
| SEARCH POSITION | | | | | | | |
| ACEBOOK | | | | | | | |
| NSTAGRAM | | | | | | | |
| WITTER | | | | | | | |
| PINTEREST | | | | | | | |
| OUTUBE | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

DATE:

RPM TRACKING

Record your ad earnings and your RPM from your dashboard to compare to last year's data, if possible. Throughout the quarter, keep an eye on your top posts and optimize them even more as needed.

QUARTER: Q1 Q2 Q3 Q4

| DATE | | SESSIONS | | EARNINGS | | RPM | |
|---------|--------|-----------|-----------|-----------|-----------|-----------|-----------|
| | | LAST YEAR | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR | THIS YEAR |
| MONTH 1 | WEEK 1 | | | | | | |
| | WEEK 2 | | | | | | |
| | WEEK 3 | | | | | | |
| | WEEK 4 | | | | | | |
| MONTH 2 | WEEK 1 | | | | | | |
| | WEEK 2 | | | | | | |
| | WEEK 3 | | | | | | |
| | WEEK 4 | | | | | | |
| | WEEK 1 | | | | | | |
| | WEEK 2 | | | | | | |
| | WEEK 3 | | | | | | |
| MONTH 3 | WEEK 4 | | | | | | |